



*Shaping real estate globally since 1978*

## **JOB DESCRIPTION**

Designation	Business Development Manager
Location	Hyderabad

### **Job Description:**

- The Incumbent should have the Experience in Business Development, Dealing, Sourcing, Structuring, Negotiating, managing broker network, Evaluate new business opportunity, etc.
- Understanding Acquisitions, Planning, & Sanctions.
- Should have relevant Experience in Lead Generation.
- Experience in Property Inspection, Financial Analysis, and Market Analysis and Feasibility studies on Land for Construction & Infrastructure.
- Interaction with the Land Owners.
- Co-ordination with Legal Counsel for legal matters, Government authorities, local DTCP/CMDA Development by laws, Municipal Authorities, Engineers, Consultants.
- Should have good command in written/oral communication.
- Knowledge of preparing IM (Information Memorandum) for Locations.
- Strong Liaisoning Skills.

### **Job Requirement:**

**Experience:** Minimum 5-8 yrs. of experience of Land Acquisitions, Entitlements, Sanctions/NOC from Government Departments